

As one of Australia's largest open cut mining services providers,
Downer Mining offers an enviable range of capabilities and nine decades of experience. We have worked in a wide range of commodities, including gold, base metals, iron ore and coal, at projects in Australia and overseas.

# NINE DECADES OF EXPERIENCE

Backed by a \$1 billion fleet of leading open cut mining equipment, including ultra-class excavators and trucks, we have both the gear and experience to deliver industry-leading services.

Our extensive skills and capabilities, coupled with our commitment to Zero Harm to our people and the environment, position us clearly among Australia's leading tier-one mining services providers.

# COMMITMENT TO ZERO HARM

At Downer Mining we are committed to a goal of Zero Harm to our people. By combining the considerable open cut experience of our

senior management team with the risk management approach of our proprietary Integrated Management System (IMS), we ensure that safety comes first in all that we do. The IMS is externally certified to AS/NZS 4801:2001, BS OHSAS 18001:2007, ISO 14001:2004 and ISO 9001:2008

## COMPREHENSIVE OPEN CUT CAPABILITIES

We have a proven track record in providing:

- Mine engineering, scheduling and planning
- Load and haul operations
- Blasting services
- Drilling
- Full maintenance solutions for mining fleets
- Crusher and process plant maintenance and operation
- Facilities and infrastructure design and construction
- Mine road construction
- Mine site rehabilitation
- Statutory management of operations
- Operation of coal handling and preparation plants.

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# **CONTRACT STYLES**

We operate under a range of contract styles, from traditional Schedule of Rates contracts through to full Alliance-style contracts.

We work collaboratively with our clients to tailor contracts to meet their needs and are committed to achieving the best outcomes for their projects. We have a proven history of strong customer relationships resulting in repeat business from satisfied clients.

# CAPACITY, CAPABILITY AND COMPETENCE

Our reputation as a leading open cut mining contractor is strongly supported by the size and diversity of our fleet, which includes:

- Hydraulic excavators and shovels from 100- to 800-tonne class
- Off-highway dump trucks from 90- to 300-tonne class
- Ancillary support equipment, including:
  - Dozers from D9 to D11
- 11 Water carts from 17 kilolitre to 130 kilolitre
  - Graders from 14G to 24M
- Wheel loaders from CAT 980 to CAT 994
- Drills capable of 102mm to 311mm holes.

Our in-house maintenance support and asset management capabilities optimise our efficiency and overall performance. Underpinning these services are our strong relationships with Original Equipment Manufacturers (OEMs), which ensure that we have access to the latest equipment and information, driving best-practice maintenance management.

We are also in the unique situation of being able to offer our customers expert tyre management services through our wholly owned subsidiary Otraco International.

Operating at the forefront of its industry, Otraco has developed a wide range of information and analysis systems to extend tyre life, reduce equipment downtime, and minimise overall tyre and rim repair costs.

Our state-of-the-art operator-training simulators enable us to train operators in the use of a range of heavy equipment. The simulators provide a safe environment in which operators can experience virtual scenarios without the risk of personal injury or damage to equipment. With several different types of training and assessment options, including emergency response scenarios, correct machine operation, fuel efficiency and productivity, the simulators provide comprehensive training programs to operators irrespective of skill level.

# SUPPORTING LOCAL COMMUNITIES

We take seriously the impacts of our operations on communities, and work proactively with both the customer and local stakeholders to determine how we can best deliver community benefits. Our community support program provides financial and in-kind support to charities, schools, welfare and community groups, giving preference to those initiatives that reflect our organisational values.

We go beyond typical employment initiatives to offer industry-leading Aboriginal and Torres Strait Islander development programs. Our successful Aboriginal and Torres Strait Islander recruitment strategy is underpinned by strong community relationships, as well as commercial partnerships with Aboriginal businesses for the supply of plant and people. We have developed culturally appropriate specialist recruitment and training methodologies, using strategies such as alternative selection processes and assessment workshops, which enable applicants to demonstrate their suitability for employment through a range of hands-on and group activities.



# VALUES-DRIVEN CULTURE

We believe that our longevity and enduring customer relationships can be largely attributed to the values that guide the way we do business. These include:

#### **ZERO HARM**

We are committed to working safely, taking care of each other and preserving the environment.

#### INTEGRITY AND ETHICAL BEHAVIOUR

We make every effort to be fair, honest, reliable and professional.

#### **COOPERATION AND TEAMWORK**

We are dedicated to working effectively with all stakeholders to deliver optimum outcomes.

# VALUE CREATION AND CLIENT RELATIONSHIPS

We are focused on creating shareholder value and exceeding client expectations.

## **OUR PEOPLE ARE OUR ADVANTAGE**

We will succeed through our diverse and engaged workforce, where our people are encouraged and developed to effect positive change.

#### INNOVATION

We willingly challenge conventional thinking and are passionate about inspiring positive change.

# **OUR PEOPLE**

We pride ourselves on our people and the diverse skills they bring to our projects. Our strong safety and training focus works in parallel with creativity, innovation and hard work to provide optimal solutions to our customers.

Our project managers and on-site operations can depend on the full support of our centralised plant management, engineering, training, and health, safety and environment teams, as well as technical and support personnel as required.



# **CURRENT OPEN CUT MINING PROJECTS**

PROJECT	LOCATION	CONTRACT DURATION
Sunrise Dam	Laverton, WA	1998–2019
Commodore	Surat Basin, QLD	2000–2019
RTL Mining Alliance	Latrobe Valley, VIC	2002–2015
Boggabri	Gunnedah Basin, NSW	2006–2017
Christmas Creek	East Pilbara, WA	2010–2016
Blackwater	Bowen Basin, QLD	2012–2017
Karara	Mid West, WA	2012–2018
Meandu	South Burnett, QLD	2013–2018
Roy Hill	East Pilbara, WA	2013–2018