

Queensland Train Manufacturing Program

Queensland Train Manufacturing Program Quarterly First Nations Business Newsletter Quarter 1 – 2024

Welcome to the first edition of our First Nations Business Newsletter, created to help First Nations-owned businesses connect with the Queensland Train Manufacturing Program (QTMP).

QTMP knows that First Nations businesses are a great under-utilised source of economic growth for the Australian economy. We are committed to building a diverse supply chain for the benefit of all.

This quarterly update will provide support and advice for First Nations-owned businesses on how to tap into opportunities to provide goods and services to QTMP. It will include information about upcoming events, networking opportunities and resources. We'll also showcase and celebrate First Nations suppliers and employees working on the project.

We believe a strong, diverse and self-supporting First Nations business sector is key to empowering Aboriginal and Torres Strait Islander peoples. It places First Nations business owners, their families, and communities in the driver's seat of their economic future.

The Project

The QTMP was established to meet the increasing demand for rail transport in South East Queensland over the next 10 years.

The program will build 65 new six-car passenger trains at a purpose-built manufacturing facility at

Torbanlea, on Butchulla Country in the Fraser Coast region.

A new rail facility site will also be constructed at Ormeau in the Gold Coast region, home to the Yugembeh Language Speaking Peoples.

In June 2023, Downer was awarded the contract to build the two facilities, manufacture the trains and operate and maintain the fleet for 15 years.

QTMP will boost local supply chains, engaging Queensland businesses to supply goods and services such as:

- Site establishment works
- Civil and structural works
- Building and utility services
- Rail infrastructure
- Site services
- Site commissioning.

Become a QTMP Supplier

Interested in supplying goods or services to QTMP?

Visit the program's [supply chain information page](#) for information about supply chain opportunities and how to register your interest.

The first step is to create an account with [Supply TMR](#). Once registered, you will be notified about work packages relevant to your business as they are posted on the portal.



Employee Profile: Rebecca Burke



Rebecca Burke: Indigenous Engagement Advisor, DT Infrastructure

Downer's subcontractor for the Ormeau rail facility, DT Infrastructure, has appointed an advisor to support First Nations people and businesses to access opportunities on the project.

Rebecca Burke is a proud Kaanju woman from Cape York. She has over 15 years' experience delivering initiatives that increase economic participation for First Nations People, businesses and communities.

Rebecca provides strategic leadership and support to help First Nations businesses achieve growth and economic independence. She is accomplished in modern business strategy and has a deep understanding of cultural practices. Rebecca also appreciates the complexities of land assets managed through the Native Title and Cultural Heritage Acts.

With an excellent knowledge of government frameworks, programs and systems that facilitate First Nations job creation, Rebecca is committed to growing and developing a diverse business sector in Queensland.

Rebecca understands the importance of achieving social procurement targets and is passionate about ensuring we provide maximum benefit to the communities in which we work.

HRC Supporting Engagement with First Nations Australian Businesses

The Hyundai-Rotem Corporation (HRC) is establishing a \$30 million facility on the Fraser

Coast to produce sub-components for train car bodies. HRC is Downer's technology partner for QTMP.

HRC is committed to supporting First Nations-owned businesses who want to supply goods and services to QTMP's rollingstock packages. The packages are primarily for the supply of fabricated components and welded assemblies, as well as electrical systems and sub-assemblies.

The company has been encouraged by the level of engagement, the capacity and wide-ranging capabilities of the businesses it has had conversations with so far.

HRC encourages all First Nations-owned businesses interested in supplying goods and services to the QTMP project to register with [Supply TMR](#).

Supporting First Nations Businesses

Specialist advisors

Downer and its subcontractors will engage more Aboriginal and Torres Strait Islander business specialists like Rebecca Burke to support First Nations-owned suppliers. They will be an important touch point for businesses to connect with for guidance on supplying to QTMP.

Stay tuned for announcements as these roles are appointed.

A helping hand

To help First Nations businesses navigate the sometimes complex process of being engaged on a major project, Downer and its subcontractors are offering the following support:

- Additional lead time to prepare and submit tender and EOI documents
- Preferential payment terms for First Nations-owned businesses*
- Training on how to prepare tender submissions. Details to follow soon.

* must be aligned with the Business Council of Australia's subject matter expert supplier payment code.

Advice and Resources

Supply Nation

Being a registered or certified supplier with [Supply Nation](#) means being part of Australia's

largest national directory of Aboriginal and Torres Strait Islander businesses. It's the first step to connecting with organisations who want to work with First Nations-owned businesses.

QTMP is working with [Supply Nation](#) and the [Department of Treaty, Aboriginal and Torres Strait Islander Partnerships, Communities and the Arts](#) (DTATSIPCA) to advise First Nations businesses of opportunities on the project.

For more information and to register or become certified, visit the [Supply Nation website](#).

Programs and Initiatives

- [One Business](#): State initiative for First Nations start-ups and entrepreneurs.
- [Indigenous Business Australia](#): Supporting First Nations people to start, acquire or grow a business through business finance and skills development.
- [Tagai Management Consultants](#): A First Nations-owned management consultancy with extensive knowledge of supply chain and procurement processes.

- [Industry Growth Program](#): Federal funding for SMEs and startups. Advice and support for early-stage businesses

Supplier Events

Our supplier events are an opportunity for local businesses to network and learn about supply opportunities for QTMP.

We held two successful events last year at Torbanlea and Ormeau. The QTMP is collaborating with [Supply Nation](#) and [DTATSIPCA](#) to plan more events for 2024 where First Nations businesses can connect with the project team and other suppliers.

To coincide with National Close the Gap Day in March, we will hold pop-up sessions in the Maryborough and Ormeau areas. These will provide information on how to supply goods and services to the QTMP.

For further information, please visit the [QTMP webpage](#) to sign up to our mailing list or register with [Supply TMR](#).



Image: networking and supplier event held in Maryborough in October 2023

Contact us

Website www.tmr.qld.gov.au/trainmanufacturing
Email QTMP@downergroup.com
Call 1800 464 512*

*Monday to Friday from 6.30am to 7.30pm and Saturday from 7am to 1pm.

*Free call from anywhere in Australia, call charges apply for mobile phones and payphones. Check with your service provider for call costs.

If you require translation or support services, please contact us.